

# PRESS RELEASE

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## WACKER Signs Partnership Agreement with Spanish Silicones Compounder Siliconas Silam

**Munich, January 30, 2012 – WACKER, the Munich-based chemicals group, is deepening its ties with Siliconas Silam S.A., a silicones compounder in Spain. The two companies recently signed an agreement to that effect. Under its terms, Siliconas Silam may sell ready-to-use products made from WACKER silicone rubber base under its own label and bearing the supplemental slogan “Based on ELASTOSIL®”. Customers include the automotive, construction, cable and household-goods industries.**

Siliconas Silam has been compounding and marketing WACKER products in the region for more than a decade. “The Spanish market is important for us, since we closely cooperate with local cable manufacturers and suppliers to the automotive and household-goods sectors. Thanks to our long-term commitment and the support of our distribution partners, we have established a strong position there, especially in solid silicone rubber,” said Dr. Bernd Pachaly, head of the Engineering Silicones business unit at WACKER, during the signing of the agreement in Zumaia, Spain.

Silicone compounds are usually made by mixing crosslinker, pigments and other additives into the rubber base. Typical applications range from high temperature-resistant hoses for the automotive

sector to cable insulation and to heat-resistant gaskets for oven doors. "It takes a great deal of skill and experience to make high-performance compounds. Our customers expect short lead times, high flexibility, professional service and consistently high product quality," stressed Pachaly. "In Siliconas Silam, we have a partner who thoroughly understands the market and has the experience and equipment to produce high-quality silicone compounds."

Juan Mañero, proprietor of Siliconas Silam, praised the agreement as a major milestone in cooperating with the Munich-based chemicals group. "WACKER and Siliconas Silam have been collaborating for years. The new agreement gives us the opportunity to pool our knowledge and strengths even more effectively than before to provide better service for customers." Mañero considered it a special sign of trust that compounds produced by Siliconas Silam are allowed to carry the "Based on ELASTOSIL®" slogan. "The ELASTOSIL® brand enjoys an excellent reputation in the industry. We are delighted to be able to use this name for the compounds we make from WACKER raw materials. For our customers, the high quality of these products is an important reason to buy them."

#### **About WACKER SILICONES**

WACKER SILICONES is one of the largest silicone manufacturers worldwide with over 3,000 highly specialized and innovative products. The division's portfolio ranges from silicone fluids, emulsions, resins, elastomers and sealants to silanes and pyrogenic silicas. These products stand out due to their significant value-adding potential – enhancing both the benefits and performance of customers' end products. Products from WACKER SILICONES find application in

such sectors as construction, chemicals, cosmetics, textiles, automotive, paper and electronics.

**About Siliconas Silam**

Siliconas Silam S.A. ([www.silam.com](http://www.silam.com)), based in Zumaia (Basque Country), supplies a wide range of silicone raw materials, high-performance elastomers and complementary products. It is extremely successful in the field of compounding and extruding silicone rubber. Founded in 1964, the company is among the leading processors of high-temperature-vulcanizing (HTV) silicones in Europe, and numbers the household-goods, automotive, electrical, construction and cable industries among its customers. As a dynamic, innovative and customer-focused company, Siliconas Silam subscribes to the modern management methods according to the European Foundation for Quality Management (EFQM).

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Silicone compounds formulated with silicone-rubber base from WACKER by Spanish silicones compounder SILICONAS SILAM bear the slogan "Based on ELASTOSIL®."



ELASTOSIL<sup>®</sup> silicone rubber from WACKER covers a wide range of high-quality silicone products with extremely diverse properties. They are suitable for use in diverse industries. Silicones are used, for example, in turbocharger hoses (see above), baking molds and safety cables (left). The ready-to-use silicone compounds are usually made by mixing the crosslinker, pigment and other additives into the rubber base. (Photos: Wacker Chemie AG)

Please note:

*These photos are available for download at:*

<http://www.wacker.com/pressreleases>

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**The company in brief:**

WACKER is a globally-active chemical company with some 16,300 employees and annual sales of around €4.75 billion (2010). WACKER has a global network of 26 production sites, 20 technical competence centers and 50 sales offices.

**WACKER SILICONES**

Silicone fluids, emulsions, rubber and resins; silanes; pyrogenic silicas; thermoplastic silicone elastomers

**WACKER POLYMERS**

Polyvinyl acetate and vinyl acetate copolymers in the form of dispersible polymer powders, dispersions, solid resins and solutions used as binders for construction chemicals, paints and coatings, adhesives, plasters, textiles and nonwovens, as well as for polymeric materials based on renewable resources

**WACKER BIOSOLUTIONS**

Biotech products such as cyclodextrins, cysteine and biologics, as well as fine chemicals and PVAc solid resins

**WACKER POLYSILICON**

Polysilicon for the semiconductor and photovoltaics industries

**Siltronic**

Hyperpure silicon wafers and monocrystals for semiconductor components